Comparison
of Data Destruction
as a Service (DDaaS)
vs.
Per Piece
Data Destruction







	Data Destruction as a Service Flat-rate bundled monthly pricing	Per Piece Pricing for Data Destruction Volume pricing based on drive count per clean out event
Tracking + Secure Containment of Devices	<ul> <li>✓ Tracking of asset when it comes offline with a visible audit trail through the customer portal</li> <li>✓ Photographic evidence of every drive entered</li> <li>✓ No break in the chain of custody</li> <li>✓ Devices do not leave the four walls of the organization and are not taken offsite for destruction</li> <li>✓ Process built on Zero Trust</li> </ul>	⊗ N/A
Regulatory Compliance	Process adheres to regulatory compliance requirements for NIST, SEC SOC-2, FFEIC, PCI DSS	⊗
E&O Insurance Policy	✓ Lloyd's of London E&O Insurance Policy	⊗
Data Destruction Standards	Includes reconciliation and NIST/DOD compliant data destruction	<ul> <li>Includes reconciliation and NIST/DOD compliant data destruction</li> </ul>
Certificates of Destruction	Certificate of Data Destruction (CODD) available immediately through customer portal and includes both the COD certificate and accompanying drive details in the customer portal.	Certificate of Data Destruction (CODD) available immediately through customer portal and includes both the COD certificate and accompanying drive details in the customer portal.
Cloud Based Software	✓ Cloud-based Software	⊗
Inventory Management	Portal Access to Inventory Management System: Includes COD, accompanying device detail, csv download, and sustainability report.	Portal Access to Inventory Management System: Includes COD, accompanying device detail, csv download, and sustainability report.
Appliance Care	Appliance Maintenance and Service	⊗ N/A
Secure Storage for Non-Critical Data Devices	Lockable SMART TechBoxes provided by TechR2 for non-data bearing device storage. SMART TechBox pick up includes audit, proccessing, and recycle /remarket of IT assets.	<b>⊗</b>
Remarketing	Remarket Profit Share	Remarket Profit Share
Dedicated Customer Service	Assigned Customer Success Manager	✓ Assigned Customer Success Manager

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