



Case Studies

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Our case studies demonstrate successful implementation of IT asset management, decommissioning, secure transport, and data destruction solutions across various industries. Each partnership highlights the ability to scale and adapt secure onsite solutions to meet varying client needs.

Visa

Opportunity:

Visa needed a secure and efficient solution for managing retired IT assets while ensuring data security and regulatory compliance.

Solution:

1. Installed three TAB appliances for on-site data destruction.
2. Established a quarterly cleanout process for retired drives.
3. Initiated discussions to upgrade to 24U appliance utilizing DDaaS, expanding support to international locations, and providing inventory of their current equipment

Results:

- Enhanced data security with on-site destruction.
- Streamlined IT asset management.
- Ongoing discussions for expansion and service enhancements.

FIS

Opportunity:

FIS, a global financial services provider, required a comprehensive IT asset disposition strategy across five main data centers and multiple smaller locations, including international sites.

Solution:

1. Bundled DDaaS solution proposed by IBM.
2. Deployment of multiple TAB appliances at each location for hard drive and data tape destruction.
3. TechBox implementation for ancillary equipment.
4. Responsible removal, recycling, and remarketing of servers, network equipment, and cabinets.

Results:

- Secure and efficient IT asset disposition.
- Scalable solution tailored to multiple data centers
- Integration of sustainable recycling and remarketing processes.

Fortune 100 Chemical Company

Opportunity:

The company needed a comprehensive IT asset cleanout across 25+ locations, including both domestic and international sites, with a focus on data destruction and equipment tracking via the customer portal.

Solution:

1. IT asset cleanout of servers, network equipment, endpoints, and ancillary devices.
2. Secure data destruction at both active and closing data centers.
3. SMART TechBOX deployment for ongoing asset management.
4. Gradual expansion of service footprint to cover all locations with retired IT assets.

Results:

- Successful large-scale asset disposition.
- Ensured secure and compliant data destruction.
- Established ongoing partnership for future expansions.
- Data Integration from customer portal into Service Now to close the loop on equipment lifecycle.
- Clients download sustainability reports from customer portal and shares with key stakeholders to support ESG initiatives.

Fortune 100 Airline

Opportunity:

The client required a large-scale decommissioning solution for its multiple data centers, ensuring secure transport and data destruction.

Solution:

1. Comprehensive large-scale decommissioning services across multiple data centers.
2. Secure transport between active data centers to maintain data integrity.
3. Exploring the implementation of TAB appliances at multiple locations.

Results:

- Enhanced data security and compliance with secure transport and decommissioning.
- Increased efficiency in managing IT asset lifecycles.
- Expanding collaboration on additional technology decommissioning needs.

Fortune 100 Telecom Company

Opportunity:

The telecom company needed an IT asset reconciliation, destruction, and recycling program for 30+ data centers due to a move to the cloud.

Solution:

1. Recurring IT asset reconciliation, data destruction, and recycling/remarketing.
2. Support for ongoing decommissioning efforts.
3. Expansion of scope to include inventory management of retired assets.

Results:

- Efficient asset lifecycle management.
- Secure data destruction and recycling compliance.
- Enhanced tracking and inventory management of IT assets.
- Client utilization of the customer portal to provide detailed reports as part of recurring audits.

Fortune 500 Retail Company

Opportunity:

The retailer required secure and recurring decommissioning of IT assets across multiple data centers and retail locations.

Solution:

1. Recurring decommissioning projects ensuring compliant data destruction of IT assets.
2. Secure data destruction using the TAB appliance.

Results:

- Secure disposal of end-user and data center IT assets.
- Increased efficiency and compliance in asset decommissioning.
- Expansion into additional IT asset categories for secure destruction.



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